



Acelon Chemicals & Fiber Corporation

2022 Third Quarter Investor Conference

Date: November, 30,2022



Disclaimer Statement

- The consolidated financial information included in this presentation were prepared based on IFRS and audited by CPA.
- Acelon Chemical &Fiber Corporation never announces financial forecasts. Our actual results of operations, financial conditions or business prospects may differ from those expressed or implied In these forward-looking statements for a variety of reasons, including but not limited to market demands, price fluctuations, competition, International economic conditions, exchange rate fluctuations, supply chain issues and other risks and factors beyond our control.
- This presentation may not be quoted or reproduced by 3rd parties unless authorized through written permission by Acelon Chemical &Fiber Corporation.

Presentation Outline



Company Profile



Operating Overview



Financial Structure

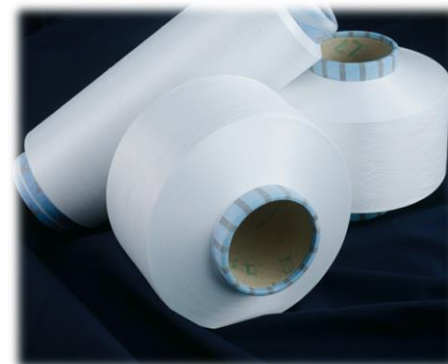


Future Outlook

Company Profile

Company Profile

- ▶ Year of Est. :1988
- ▶ Capital : NT\$1,112M
- ▶ Group Employee : 528 employees
- ▶ Status : IPO in Taiwan stock market in 1998(1466-TW)
- ▶ Main Products :
 - Nylon POY/ FDY/ HOY/DTY/ATY
 - Polyester POY/ FDY/ HOY/ DTY/ATY
 - N/P Conjugate Yarn
 - ECO friendly Yarn
 - Functional Yarn



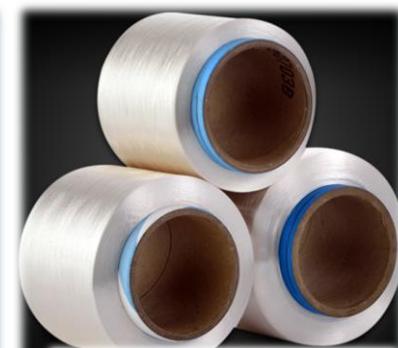
Affiliated Company

Company Name	Capital	Year of Est.	Main Product
ACEGREEN ECO-MATERIAL TECHNOLOGY CO., LTD.	NT\$520M	2011	Lyocell Filament Melt blown Nonwoven Medical Mask
ACENATURE BIOTECHNOLOGY CO., LTD.	NT\$30M	2013	Cleaning& Bathroom suppliers Outdoor functional Products



雅綠農®

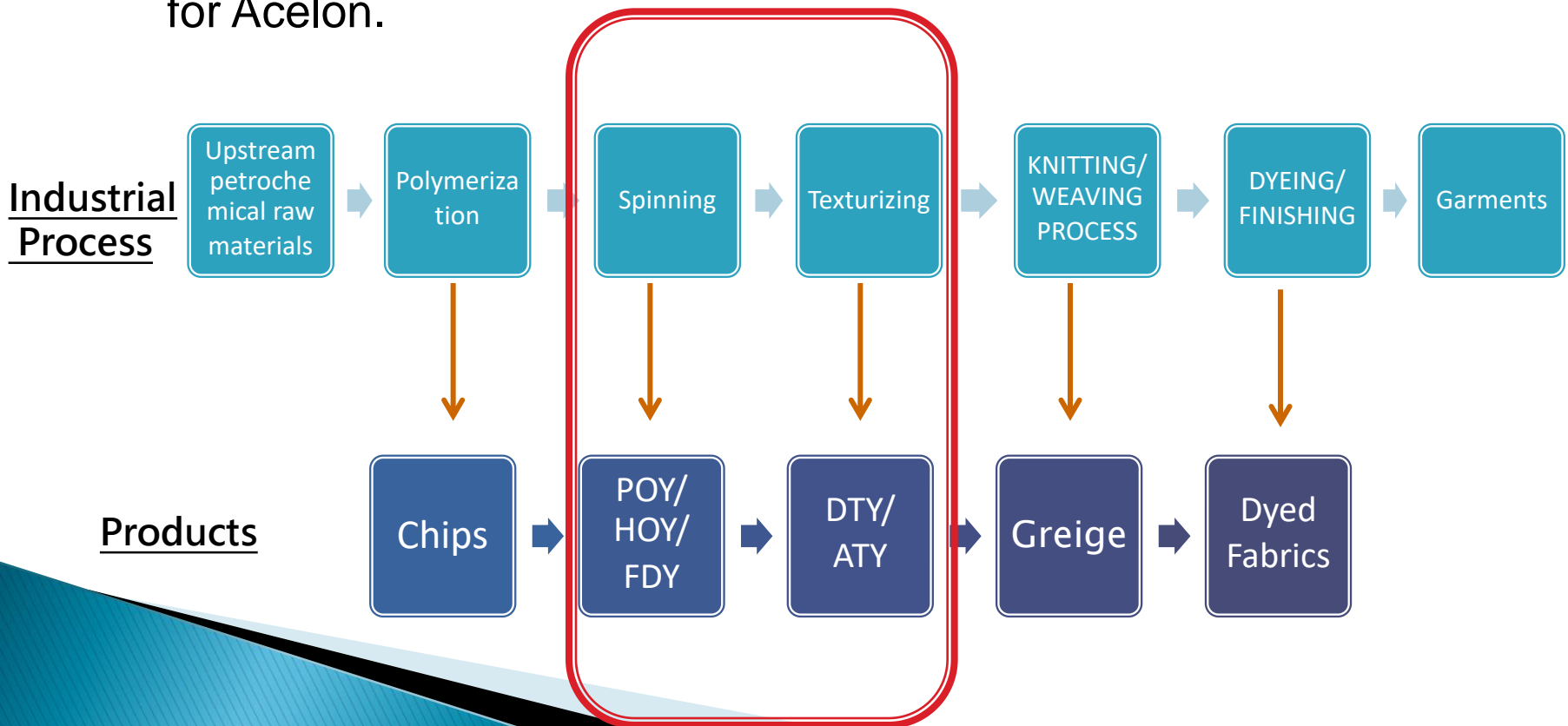
羽蝶絨白金抗菌系列毛巾



 AceGreen

Chemical Fiber Industry

- ▶ The textile industries in Taiwan can be divided to upstream, midstream and downstream ones. From the top to bottom, all industries are highly linked from the material supply to its final production/ sales. Spinning and Texturizing are the core business for Acelon.



Competitive Advantage

The comprehensive range of chemical fiber products.

High-mix low-volume production providing flexibility.

Oriented yarns produced in the first stage in-house is used for the processing of textured yarns in the second stage, making our price competitive.

Diversified and flexible development capabilities.

The first textile and chemical fiber mill to pass the ISO 14067 verification of product carbon footprint through third-party (BSI) in the world.

Acelon has a national-level "Precision Instruments Lab." with advanced equipment required in textile research and development

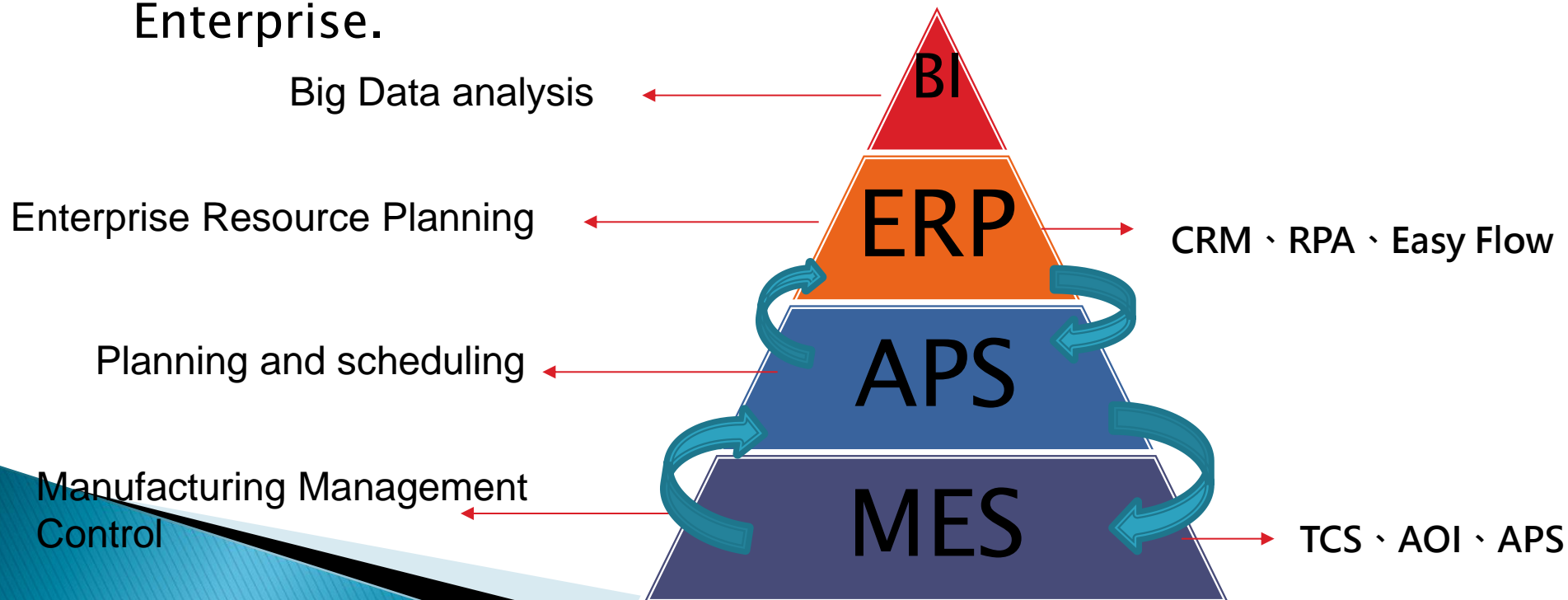
Operating Overview

Operation Strategy

- ▶ **Digital Transformation** :
"Improve efficiency", "Reduce costs", "Increase profits", "Develop new business models", "Expand new markets and customers".
- ▶ **Develop ECO-friendly fiber** :
As a " Leader in new fiber materials", Acelon continues to develop environmentally friendly products.
- ▶ **Marketing promotion** :
Not only as a manufacturer, but also as a brand partner.

Digital transformation

- ▶ Improving Operational Efficiency with Digital Technology, Providing customer service new value.
- ▶ Using big data analysis to improve production efficiency and optimizing production line.
- ▶ Prepare for Industry 4.0 Transformation Smart Enterprise.



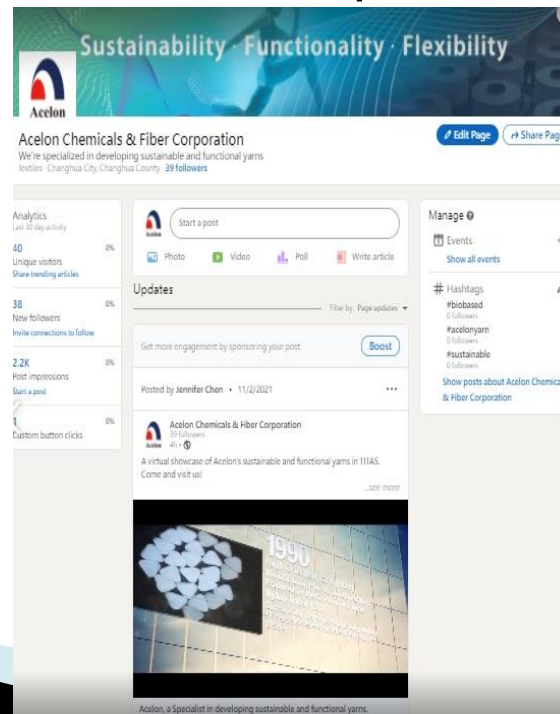
Develop Eco-friendly Fiber

- ▶ Development of Ecofriendly recycled products: reuses and makes yarns which could decrease the waste to be abandoned and end up in the ocean.
- ▶ With the application of renewable biomass and biodegradable materials, promotes a more efficient cycle process.
- ▶ Develop differentiated and high-value products to enhance competitiveness and create profits.



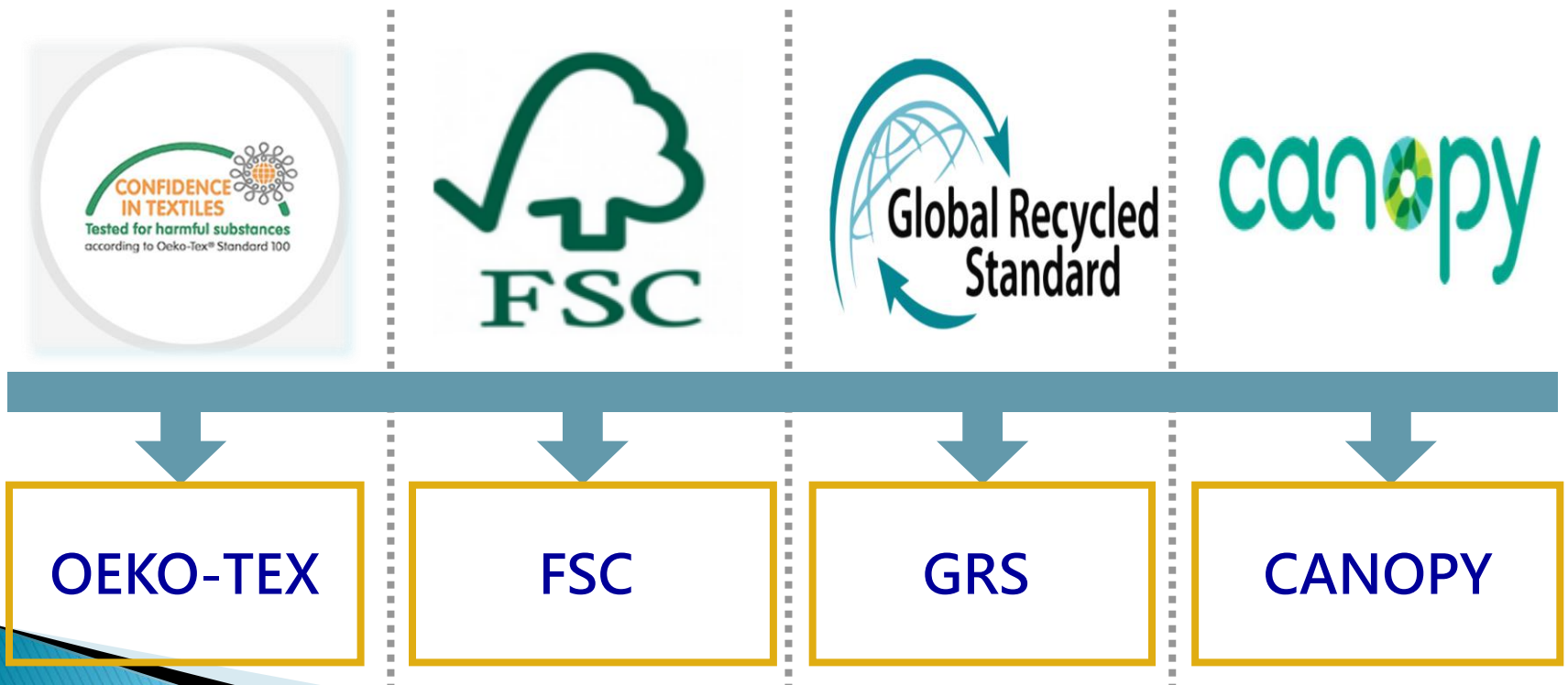
Marketing Promotion

- ▶ Build a virtual exhibition hall and provide explanations with AI generators
- ▶ Use the business community platform to build a borderless business network.
- ▶ Participate in diversified exhibitions to increase exposure.
- ▶ Expect and strive to become the partner of the supply chain.


Product certification

- ▶ Get product certification for Textile.
- ▶ Protect the environment, create Eco-friendly products, make better Ecological Earth.



Financial Structure

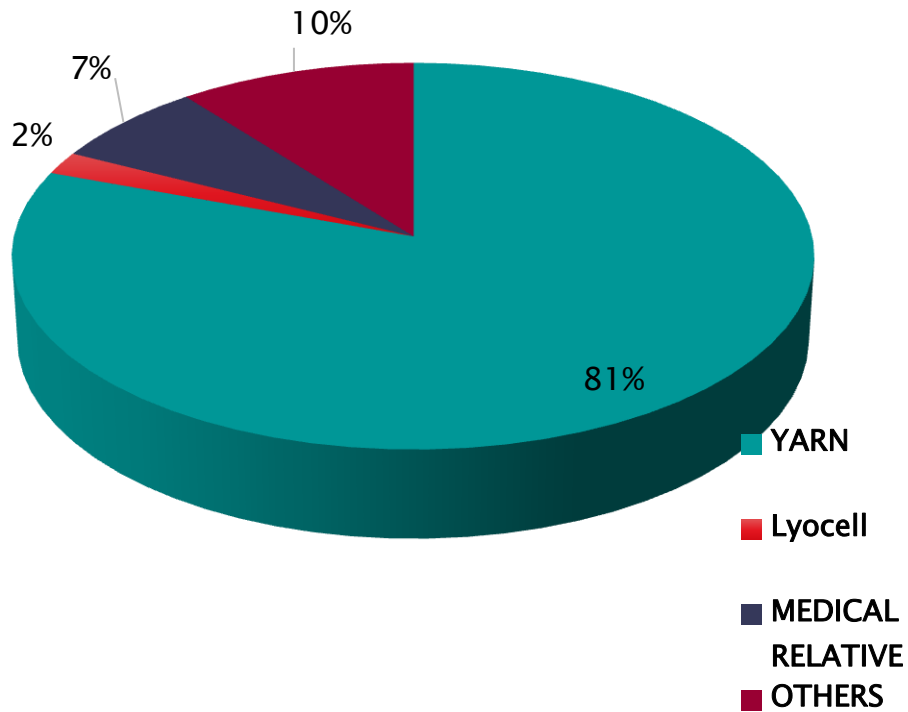
Consolidated Operating revenue for last 2 years

Unit: NTD in Thousand

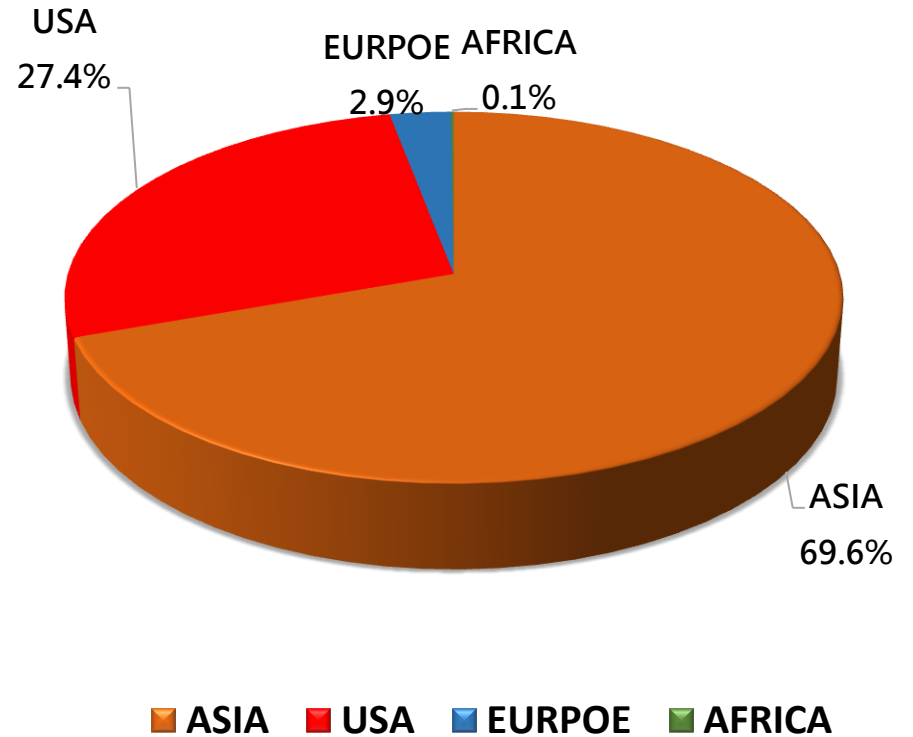
Year/ Quarter	2021	2022	YOY
Q1	781,257	809,419	3.6%
Q1-Q2	1,691,389	1,531,852	(9.43%)
Q1-Q3	2,675,365	2,194,875	(17.96%)
Full Year	3,570,655		

Market Overview

2022.Q1-Q3 Revenue by Products



2022.Q1-Q3 Revenue by Regions



Consolidate Gross Profit Margin for last 2 years

Unit: NTD in Thousand

YEAR	2021		2022		YOY
QUARTER	Amount	Proportion	Amount	Proportion	Proportion
Q1	155,359	19.9%	128,794	15.9%	(17.10%)
Q1-Q2	320,674	19.0%	183,718	12.0%	(42.71%)
Q1-Q3	486,471	18.2%	167,903	7.7%	(65.49%)
Full Year	621,357	17.4%			

Consolidate Operating Income for last 2 years

Unit: NTD in Thousand

YEAR	2021		2022		YOY
QUARTER	Amount	Proportion	Amount	Proportion	Proportion
Q1	52,439	6.7%	42,765	5.3%	(18.45%)
Q1-Q2	128,066	7.6%	21,918	1.4%	(82.89%)
Q1-Q3	196,668	7.4%	(57,848)	(2.6)	(129.41%)
Full Year	237,826	6.7%			

Consolidated Income Statement for last 2 years

Unit: NTD in Thousand

YEAR	2021			2022			YOY
QUARTER	Amount	Proportion	EPS	Amount	Proportion	EPS	Proportion
Q1	40,255	5.1%	0.36	45,655	5.6%	0.39	13.41%
Q1-Q2	95,070	5.6%	0.86	49,508	3.2%	0.42	(47.92%)
Q1-Q3	141,122	5.3%	1.27	7,517	0.3%	0.02	(94.67%)
Full Year	180,176	5.1%	1.60				

Future Outlook

Future Outlook

- ▶ Cooperate with upstream and downstream vendors closely and integrate advantages between each other to create a competitive edge.
- ▶ Continuously strengthen the technical level, depth and leading margin.
- ▶ Continuously develop new technologies, develop new products and strengthen competitive edges.
- ▶ Continuously strengthen corporate governance transparency.

All you need. What we serve!



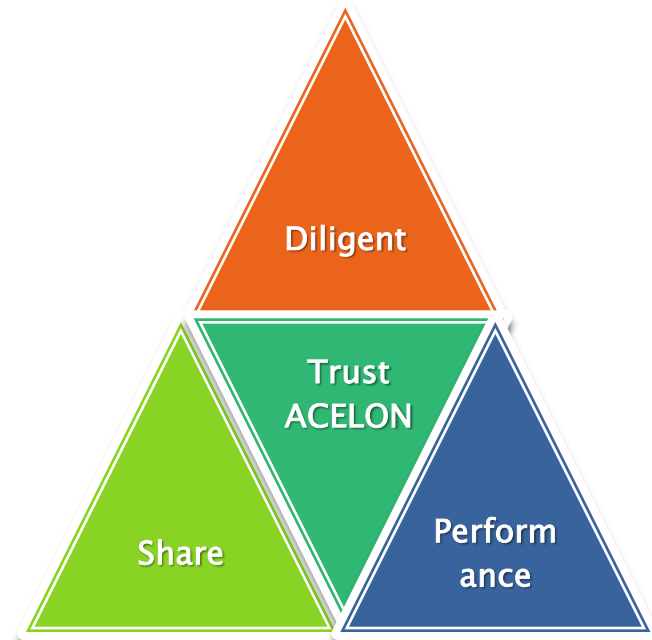
Environment Protection

- ▶ Adopting ISO **Environment Certification** to develop sustainable environment.
- ▶ Build solar energy equipment to **support green electricity policy.**
- ▶ Implement energy saving policies , Improve manufacturing process to reduce water consumption and reduce carbon emissions.



Social Prosperity

- ▶ Keep paying attention to corporate social responsibility, corporate governance, and information disclosure transparency.
- ▶ Assisting rural education and families.
- ▶ Industry-academic cooperation to cultivate the next generation of textile talents.



THE END.
Thanks for your attention.

<https://www.acion.com.tw>



聚隆纖維股份有限公司
Acelon Chemicals & Fiber Corporation