



Acelon Chemicals & Fiber Corporation

2023 Investor Conference

Date: November, 29, 2023



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Presentation Outline



Company Profile



Operating Overview



Financial Structure



Future Outlook

Company Profile

Company Profile

- ▶ Year of Est. :1988
- ▶ Capital : NT\$1,112M
- ▶ Group Employee : 438 employees
- ▶ Status : IPO in Taiwan stock market in 1998(1466-TW)
- ▶ Main Products :
 - Nylon POY/ FDY/ HOY/DTY/ATY
 - Polyester POY/ FDY/ HOY/ DTY/ATY
 - N/P Conjugate Yarn
 - ECO friendly Yarn
 - Functional Yarn



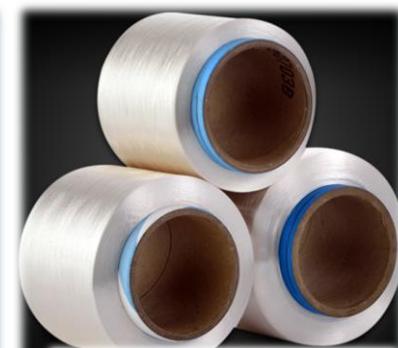
Affiliated Company

Company Name	Capital	Year of Est.	Main Product
ACEGREEN ECO-MATERIAL TECHNOLOGY CO., LTD.	NT\$520M	2011	Lyocell Filament Melt blown Nonwoven Medical Mask
ACENATURE BIOTECHNOLOGY CO., LTD.	NT\$30M	2013	Cleaning& Bathroom suppliers Outdoor functional Products



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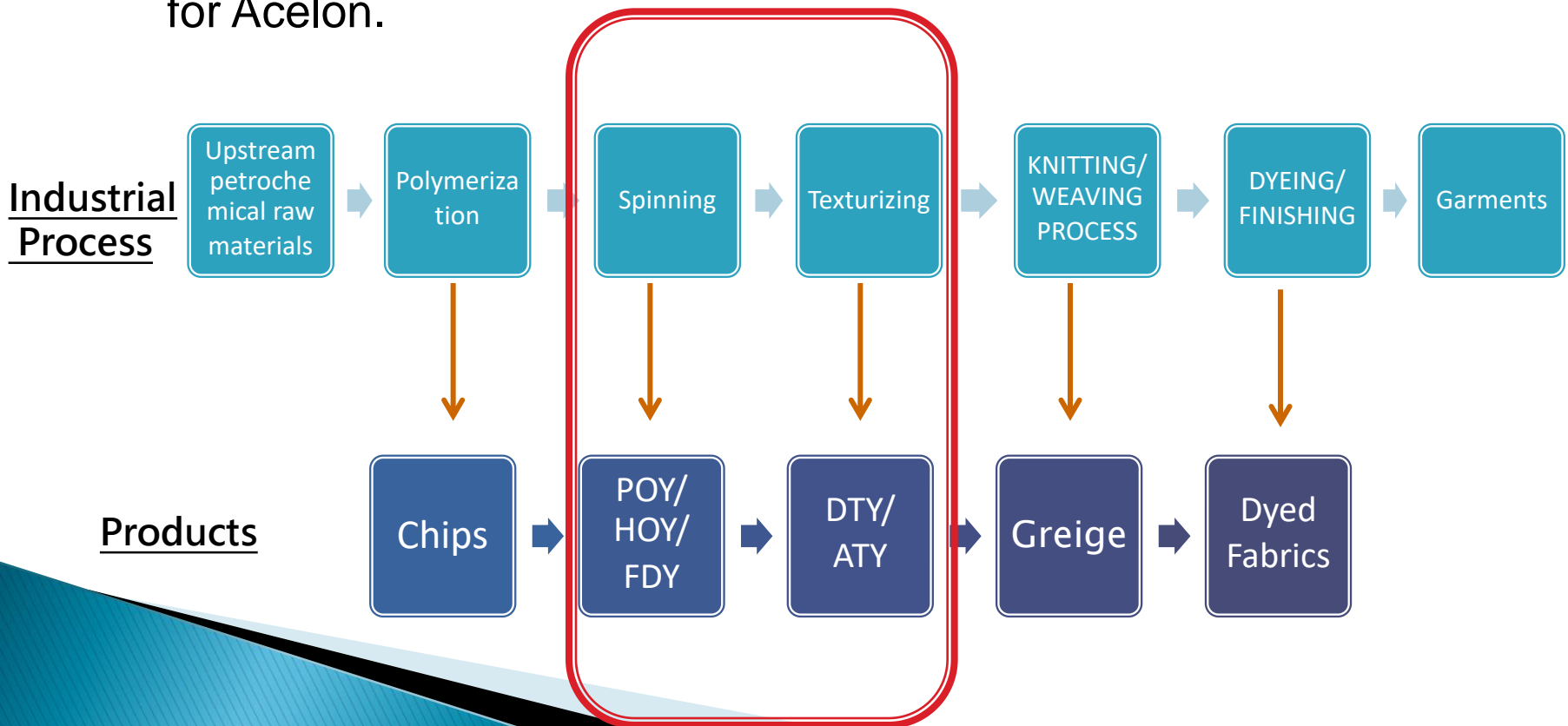
羽蝶絨白金抗菌系列毛巾



 AceGreen

Chemical Fiber Industry

- ▶ The textile industries in Taiwan can be divided to upstream, midstream and downstream ones. From the top to bottom, all industries are highly linked from the material supply to its final production/ sales. Spinning and Texturizing are the core business for Acelon.



Competitive Advantage

The comprehensive range of chemical fiber products.

High-mix low-volume production providing flexibility.

Oriented yarns produced in the first stage in-house is used for the processing of textured yarns in the second stage, making our price competitive.

Diversified and flexible development capabilities.

The first textile and chemical fiber mill to pass the ISO 14067 verification of product carbon footprint through third-party (BSI) in the world.

Acelon has a national-level "Precision Instruments Lab." with advanced equipment required in textile research and development

Operating Overview

Operation Strategy

- ▶ **Digital Transformation** :
"Improve efficiency", "Reduce costs", "Increase profits", "Develop new business models", "Expand new markets and customers".
- ▶ **Develop ECO-friendly fiber** :
As a " Leader in new fiber materials", Acelon continues to develop environmentally friendly products.
- ▶ **Marketing promotion** :
Not only as a manufacturer, but also as a brand partner.

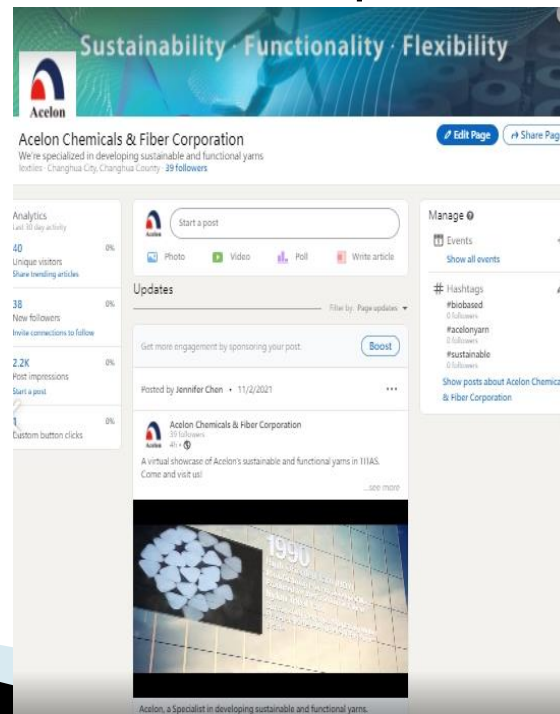
Develop Eco-friendly Fiber

- ▶ Development of Ecofriendly recycled products: reuses and makes yarns which could decrease the waste to be abandoned and end up in the ocean.
- ▶ With the application of renewable biomass and biodegradable materials, promotes a more efficient cycle process.
- ▶ Develop differentiated and high-value products to enhance competitiveness and create profits.



Marketing Promotion

- ▶ Build a virtual exhibition hall and provide explanations with AI generators.
- ▶ Use the business community platform to build a borderless business network.
- ▶ Participate in diversified exhibitions to increase exposure.
- ▶ Expect and strive to become the partner of the supply chain.


Product certification

- ▶ Get product certification for Textile.
- ▶ Protect the environment, create Eco-friendly products, make **Better Ecological Earth.**



Financial Structure

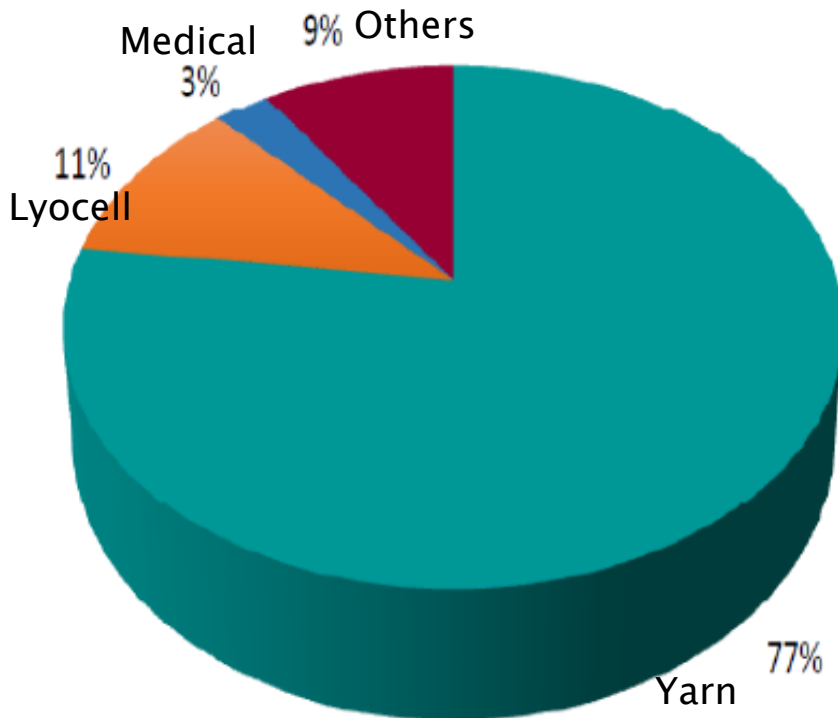
Consolidated Operating revenue for last 2 years

Unit: NTD in Thousand

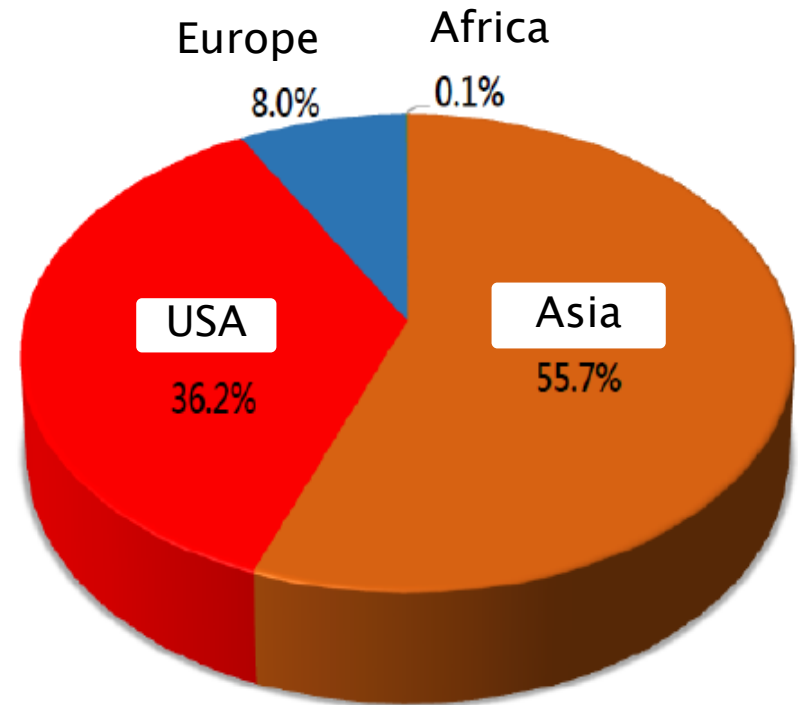
Year/ Quarter	2022	2023	YOY
Q1	809,419	510,340	(36.9%)
Q1-Q2	1,531,852	1,110,056	(27.5%)
Q1-Q3	2,194,875	1,760,724	(19.8%)
Full Year	2,785,426		

Market Overview

2023.Q1-Q3 Revenue by Products



2023.Q1-Q3 Revenue by Regions



Consolidate Gross Profit Margin for last 2 years

Unit: NTD in Thousand

YEAR	2022		2023		YOY
QUARTER	Amount	Proportion	Amount	Proportion	Proportion
Q1	128,794	15.9%	(14,504)	(2.8%)	(111.3%)
Q1-Q2	183,718	12.0%	(9,559)	(0.9%)	(105.2%)
Q1-Q3	167,903	7.7%	19,841	1.1%	(88.2%)
Full Year	170,855	6.1%			

Consolidate Operating Income for last 2 years

Unit: NTD in Thousand

YEAR	2022		2023		YOY
QUARTER	Amount	Proportion	Amount	Proportion	Proportion
Q1	42,765	5.3%	(72,764)	(14.3%)	(270.2%)
Q1-Q2	21,918	1.4%	(124,623)	(11.3%)	(668.6%)
Q1-Q3	(57,848)	(2.6%)	(153,669)	(8.7%)	165.6%
Full Year	(119,138)	(4.3%)			

Consolidated Income Statement for last 2 years

Unit: NTD in Thousand

YEAR	2022			2023			YOY
QUARTER	Amount	Proportion	EPS	Amount	Proportion	EPS	Proportion
Q1	45,655	5.6%	0.39	(77,366)	(15.2%)	(0.69)	(269.5%)
Q1-Q2	49,508	3.2%	0.42	(120,888)	(10.9%)	(1.10)	(344.2%)
Q1-Q3	7,517	0.3%	0.02	(140,208)	(7.9%)	(1.27)	(1965.2%)
Full Year	(49,178)	(1.8%)	(0.60)				

Future Outlook

Future Outlook

- ▶ Cooperate with upstream and downstream vendors closely and integrate advantages between each other to create a competitive edge.
- ▶ Continuously strengthen the technical level, depth and leading margin.
- ▶ Continuously develop new technologies, develop new products and strengthen competitive edges.
- ▶ Continuously strengthen corporate governance transparency.

All you need. What we serve!



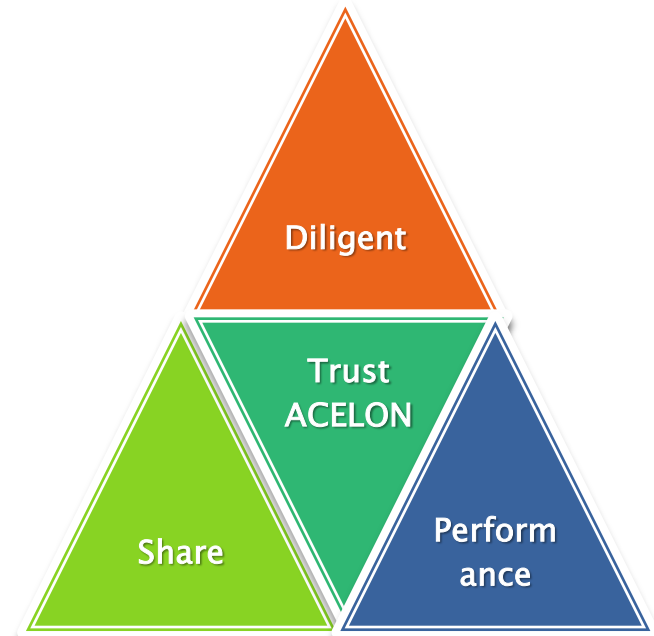
Environment Protection

- ▶ Adopting ISO **Environment Certification** to develop sustainable environment.
- ▶ Build solar energy equipment to **support green electricity policy**.
- ▶ Implement energy saving policies , Improve manufacturing process to reduce water consumption and reduce carbon emissions.



Social Prosperity

- ▶ Keep paying attention to corporate social responsibility, corporate governance, and information disclosure transparency.
- ▶ Assisting rural education and families.
- ▶ Industry-academic cooperation to cultivate the next generation of textile talents.



THE END.
Thanks for your attention.

<https://www.acelon.com.tw>



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Acelon Chemicals & Fiber Corporation